

What Is Your Communication Style?

When answering each question you will need to place the numbers 1, 2, 3, and 4 in the box. Begin with the number 4 being most like you and number 1 being least like you. Continue until all questions have been answered. In order for the scoring to be complete you must place a number in every box, for every question.

What type of conversation do you enjoy?

- | | | |
|----------------------|---|---|
| <input type="text"/> | a | I like to talk about people's experiences. |
| <input type="text"/> | b | I like to talk about the big picture of any issue. |
| <input type="text"/> | c | Who wants to sit and talk? I'd rather be doing something! |
| <input type="text"/> | d | I like to talk about people's concerns and relationships. |

How do you express yourself?

- | | | |
|----------------------|---|---|
| <input type="text"/> | e | I always make eye contact with the person I'm speaking to. |
| <input type="text"/> | f | I express myself clearly and directly. |
| <input type="text"/> | g | I like to use unusual and sophisticated words and expressions. |
| <input type="text"/> | h | I use simple, uncomplicated language and a relaxed style of speech. |

Which situation would make you uncomfortable?

- | | | |
|----------------------|---|---|
| <input type="text"/> | i | A prolonged discussion of minor details |
| <input type="text"/> | j | Someone making insensitive remarks or telling demeaning jokes |
| <input type="text"/> | k | A brainstorming session or theoretical discussion |
| <input type="text"/> | l | A philosophical or political discussion |

What kind of expressions are you most likely to use?

- | | | |
|----------------------|---|--|
| <input type="text"/> | m | Double entendres, puns, and plays on words |
| <input type="text"/> | n | Sports metaphors |
| <input type="text"/> | o | Terms of endearment |
| <input type="text"/> | p | Precise and specific facts and details |

How would you describe your overall communication style?

- | | | |
|----------------------|---|-----------------------------|
| <input type="text"/> | q | Factual and cooperative |
| <input type="text"/> | r | Theoretical and purposeful |
| <input type="text"/> | s | Factual and purposeful |
| <input type="text"/> | t | Theoretical and cooperative |

Results: Put the numbers from your answers in the box below with the corresponding letter. Add the numbers in each horizontal row and put the total in the box beside.

AMETHYST	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Total	=	<input type="text"/>
EMERALD	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Total	=	<input type="text"/>
SAPPHIRE	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Total	=	<input type="text"/>
RUBY	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Total	=	<input type="text"/>

Based on your responses, your communication style falls into one of these Gemstones:

Amethyst

The free-spirited **Amethyst** communicates with an easy, informal style. Your idea of a good time isn't to sit around talking about the meaning of life, but to get out and enjoy it!

When you do engage in conversation, you prefer to talk about your real-life experiences or those of other people, rather than to ponder philosophical questions or debate political issues. You like conversations to be casual and as entertaining as possible.

Emerald

Since the **Emerald** is focused on personal concerns and relationships, your communication style is intimate, and you are comfortable both asking personal questions and revealing personal information. You show genuine empathy and concern for others, making eye contact and standing close to the person you are speaking to.

People can get through to you best by appealing to your empathetic nature.

Sapphire

An independent thinker, the **Sapphire** loves to use unusual and sophisticated words and may have an impressive vocabulary. You like to use metaphors and analogies, and to illustrate your points with diagrams or models. People see you as clever and witty.

You dislike being overwhelmed with details or minutiae and have little patience for emotional appeals.

Ruby

The traditional **Ruby** has a direct, clear and efficient communication style and your conversation tends to contain a lot of very precise and specific facts and details. You would rather talk about tangible things and actual experiences than discuss theoretical or hypothetical situations.

You like information to be presented to you in a sequential, step-by-step fashion, using simple and uncomplicated language, and don't like people to joke around while discussing important or serious subjects.